

A.Y.A. CONSULTING & DESIGN

Acquisition & Yield Advisors (AYA)



COMPANY OVERVIEW

AYA CONSULTING & DESIGN LLC, doing business as Acquisition & Yield Advisors (AYA), is a professional services firm delivering high-performing logistics, acquisition support, and strategic supply chain solutions to federal, state, and local agencies. Founded and led by an active Professor of Supply Chain Management and Logistics at Bellevue University and a veteran of the South Carolina Army National Guard,

AYA uniquely bridges the gap between cutting-edge academic methodologies and hands-on, military-grade operational execution. From managing multi-million dollar government assets to training the next generation of logistics leaders, AYA provides the compliant, low-risk, and optimized strategies necessary to sustain critical mission readiness.

CORE COMPETENCIES

Acquisition & Contract Support: SOWs, PWSs, RFPs, source selection, contract administration, and technical evaluations.

Procurement Strategy & FAR/DFARS Compliance: Market research, acquisition planning, compliance audits, and set-aside strategies.

Supply Chain & Logistics Optimization: Demand forecasting, inventory management, distribution network design, and operational resilience.

Logistics Operations Management: Transportation optimization, warehouse efficiency, throughput analysis, and asset disposition.

Budget & Resource Management: Spend analysis, obligation tracking, cost-benefit analysis, and ROI assessment.

Vendor & Supplier Performance: KPI monitoring, sourcing strategies, supplier risk mitigation, and spend consolidation.

Training & Process Improvement: Procurement compliance training, inventory control workshops, and system onboarding.

DIFFERENTIATORS

Academic & Practical Authority: Led by an active Professor of Supply Chain Management and Logistics at Bellevue University.

Military Precision: Built on decades of tactical, hands-on logistics and procurement experience within the South Carolina Army National Guard.

CORPORATE DATA

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NAICS CODES

541614 - Process, Physical Distribution, and Logistics Consulting (Primary)

541611 - Administrative Management & General Management Consulting Services

541618 - Other Management Consulting Services

611430 - Professional and Management Development Training

611710 - Educational Support Services

541219 - Other Accounting Services

561110 - Office Administrative Services

561210 - Facilities Support Services

561499 - All Other Business Support Services

PSC CODES

R707: Support - Management: Contract/Procurement/Acquisition Support

R499: Support - Professional: Other

R408: Support - Professional: Program Management/Support

R699: Support - Administrative: Other

R799: Support - Management: Other

CERTIFICATIONS



PAST PERFORMANCE

218th Regiment (Leadership) | SCARNG | Oct 2008 – Oct 2016 | Maintained strict accountability of over \$4M in critical government assets, ensuring zero property loss and sustained mission readiness.

1-151st Attack Reconnaissance Battalion (ARB) | SCARNG | Nov 2004 – Aug 2016 | Executed seamless, end-to-end logistics operations that eliminated supply bottlenecks across both domestic operations and overseas deployments.

United States Property & Fiscal Office | SCARNG | Jan 2018 – Jul 2020 | Engineered and implemented process improvements that streamlined financial tracking, accelerated budget execution, and ensured strict federal.

ARCENT FM8 (OBXTEK) | Sumter, SC Jun 2021 – Oct 2023 | Streamlined financial processes using advanced management software, reducing processing time by 20% and enhancing data accuracy by 15%, empowering senior leaders with reliable strategic reporting.

Richland School District Two | Columbia, SC | Dec 2023 – Apr 2026 | Streamlined financial processes using advanced management software, reducing processing time by 20% and enhancing data accuracy by 15%, empowering senior leaders with reliable strategic reporting.

U.S. Air Force (Teksouth Corporation) | Sumter, SC | Apr 2026 – Present | Executed mission-critical budget and spend plans while conducting precise Tri-Annual Reviews. Cleaned up aged obligations and leveraged complex systems (CRIS, DEAMS, DTS, ABSS, GAFS) to deliver flawless data accuracy and resolve high-value discrepancies.

“Strategic Procurement. Measurable Results”